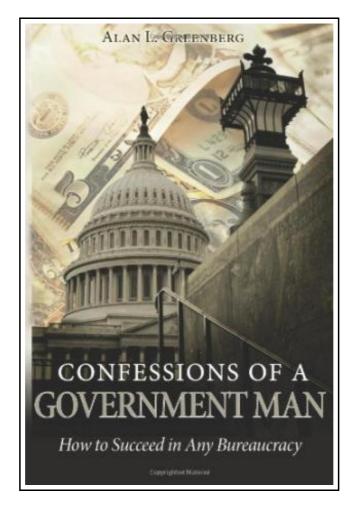
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CONFESSIONS OF A GOVERNMENT MAN: HOW TO SUCCEED IN ANY BUREAUCRACY



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Dog Ear Publishing, United States, 2010. Paperback. Book Condition: New. 224 x 150 mm. Language: English . Brand New Book ***** Print on Demand *****. Confessions of a Government Man is filled with astute, often hilarious memoirs of Alan Greenberg s thirty-nine year career with the U.S. General Services Administration. His real-life tales of deception and sleight-of-hand maneuvers in high government places include a cast of characters worthy of Hollywood. A few of his stories are a bit risque and some show that incisive philosophical advice sometimes comes from the most unlikely sources. Throughout we see plenty of salty New York culture. At various times Greenberg was threatened with arrest and contempt of court, detained at gunpoint by a judge, had an off-the-cuff wisecrack end up on national television, and even had a curse put on him by a spiritual leader. Through it all he maintained his sense of humor. Greenberg gives us a true insider s vantage point. With contracting authority for a stack of taxpayer money, which went into the billions and had the potential for providing a lot of lifetime meal tickets, it was little wonder that Greenberg was very popular with the construction industry and any politician with an eye for publicity. Many of his stories give the reader insight into realities that media coverage somehow missed. Reporters, in their zeal to dig up dirt, often followed minutia while the true stories went unreported. One example was the \$10 million savings to a project, which was actually a \$40 million addition. Amazingly, nobody was the wiser. Experience is the best teacher, and during his many years on the job, Alan Greenberg knew what it was like to be under siege by the media, the Congress, the White House and concerned citizens. He developed rules of survival that...

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